



### **WHY CHOOSE FOSTER COACH SALES, INC. FOR YOUR NEXT REMOUNT?**

Our staff at Foster Coach Sales, Inc. is comprised of experienced craftsmen who have been remounting , refurbishing, and customizing ambulances on a daily basis for over twenty years. There is no reason to doubt the level of expertise and quality that the Foster Coach staff will bring to your remounting project. With our highly qualified team of employees, Foster Coach follows strict standards when completing a remount project. As a Ford QVM {**Qualified Vehicle Modifier**}, member of NTEA {**National Truck and Equipment Association**}, and AMD {**Ambulance Manufacturers Division**}, Foster Coach operates within strict compliance to FMVSS {**Federal Motor Vehicle Safety Standards**} and KKK standards on all operations performed on our remounts.

### **QUESTIONS TO ASK THE REMOUNTER BEFORE YOUR REMOUNT PURCHASE:**

1. What is the amount of product liability insurance carried by the remounter?  
**FOSTER COACH HAS \$5,000,000.00 PRODUCT LIABILITY FOR YOUR PROTECTION. ASK TO SEE A COPY OF THEIR PRODUCT LIABILITY INSURANCE.**
2. Is the remounter Ford QVM certified?  
**FOSTER COACH IS QVM CERTIFIED; PROTECTING YOU FROM NON-COMPLIANCE OF FORD REQUIREMENTS AND POSSIBLE WARRANTY ISSUES, AS WELL AS CONFIDENCE IN YOUR PROTECTION IN CASE OF AN ACCIDENT AND/OR LEGAL ACTION. FORD MOTOR COMPANY HAS CERTIFIED AND INSPECTS ANNUALLY EACH QVM MODIFIER AND HAS THEIR BLESSING TO DO THE REQUIRED MODIFICATIONS AS TO NOT VOID WARRANTY AND SAFETY REQUIREMENTS.**
3. How long has the remounter been doing remounts?  
**FOSTER COACH HAS OVER 20 YEARS OF EXPERIENCE WITH FOUR DEDICATED REMOUNT TECHNICIANS PERFORMING THE WORK.**
4. Can the remounter supply you with references?  
**FOSTER COACH HAS A LARGE NUMBER OF SATISFIED CUSTOMERS IT CAN PROVIDE YOU WITH FOR PEACE OF MIND THAT YOUR INVESTMENT IS SAFE.**

5. What kind of warranty is provided and with whom? If paint is an issue, does the remounter supply a warranty and who is it with?  
***FOSTER COACH HAS A WRITTEN WARRANTY, AS WE DO OUR OWN PAINTING. VERY FEW CLAIMS HAVE EVER BEEN MADE ON OUR REMOUNTED UNITS.***
6. What is the availability of parts and service?  
***FOSTER COACH HAS OVER \$200,000.00 OF PARTS IN STOCK FOR BACK UP SERVICE.***
7. Is the remounter a dealer or was a dealer for the box he is remounting for parts and service backup? Also, is the remounter recognized as a partner in the body support?  
***FOSTER COACH IS A HORTON DEALER, MARQUE DEALER AND FORMER MEDTEC DEALER. A SUBSTANTIAL PARTS INVENTORY IS AVAILABLE FOR MEDTEC, EVEN THOUGH THE MANUFACTURER IS NOT BUILDING THE AMBULANCES ANYMORE. ADDITIONALLY FOSTER COACH IS ABLE TO PURCHASE MEDTEC PARTS DIRECTLY FROM PIERCE. FOSTER COACH WAS A MEDTEC DEALER FOR 28 YEARS AND KNOWS THE PRODUCT EXTENSIVELY BOTH INSIDE AND OUT.***
8. Does the remounter have his own body shop or is the repainting and body work "farmed" out?  
***FOSTER COACH HAS ITS OWN BODY SHOP WITH FOUR SPECIALLY TRAINED REMOUNT/BODY TECHNICIANS.***
9. Does the remounter offer loaner vehicles while the remount is performed?  
***FOSTER COACH PROVIDES A LOANER VEHICLE WHILE THE REMOUNT IS BEING PERFORMED AS PART OF OUR CUSTOMER SERVICE.***
10. Does the remounter have demo remounts available?  
***FOSTER COACH HAS DEMO REMOUNTS AVAILABLE FROM TIME TO TIME FOR PURCHASE SAVING YOUR COMMUNITY CONSIDERABLE AMOUNTS OF MONEY VERSUS PURCHASING A NEW UNIT. MAKE SURE ANOTHER REMOUNTER CAN FULFILL THE ANSWERS TO THE ABOVE QUESTIONS BEFORE YOUR PURCHASE!***

***VISIT THE REMOUNT FACILITY AND BODY SHOP BEFORE YOU PURCHASE***

Lastly, schedule a visit to the remount facility ***and*** body shop to make sure they are capable of quality workmanship and repairs. Make sure that they specialize in ambulance repairs and painting. This is a large expenditure that you will live with for many years. ***You need to make sure you are getting your money's worth!***